

▶ Tailored solutions for specialty risks

Hanover Specialty is dedicated to giving you a distinct advantage in the small to mid-size specialty marketplace. We've built a broad portfolio of specialized products and services, and deliver them in a cohesive way that helps you efficiently and effectively capitalize on opportunities. Plus, we're committed to continuous improvement and growth to give you a sustainable competitive edge.

Broad appetite, relevant solutions

Our marine, professional and executive lines, specialty property and casualty, and surety products meet the specialty coverage needs of clients across broad set of industries, such as manufacturing, construction, financial services and technology. And, as part of our ongoing commitment to help you seize opportunities in new markets, we draw insights from our interactions with you to help determine where we introduce new innovative solutions.

Distinctive partner strategy

As part of our limited distribution model, we offer our specialty products through an exclusive group of agents and brokers. We look to develop deep partnerships that go beyond one line while providing superior service. This approach allows us to craft account-focused solutions and build long-lasting relationships. Additionally, this approach has enabled us to develop specialty solutions that directly align with our agents' books of business and areas of opportunity.

MARINE	PROFESSIONAL AND EXECUTIVE LINES	SPECIALTY PROPERTY AND CASUALTY	SURETY
Inland marine Ocean marine Marine programs	Cyber Directors and officers Employment practices Fiduciary Fidelity and crime Accountants Architects and engineers Healthcare Lawyers Miscellaneous professionals	Excess and surplus Industrial property Programs	Commercial Contract

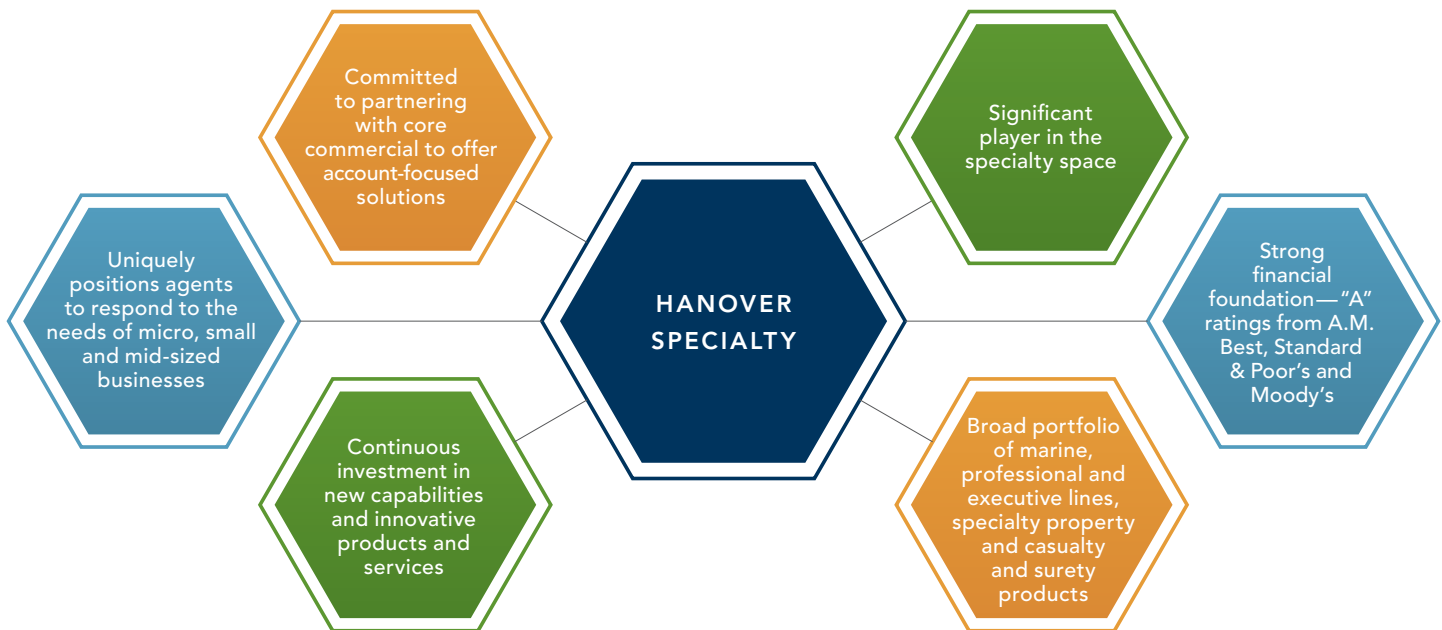
Underwriting expertise

When you work with us, you have direct access to underwriters with deep product- and industry-specific expertise whose sole focus is crafting tailored insurance solutions for specialty exposures.

Risk management and claims

Our risk consultants and claims professionals are also solely dedicated to specialty lines, enabling us to expertly identify exposures, prevent losses and proficiently and quickly resolve claims, should a loss occur.

HANOVER SPECIALTY



Positioning you for success

Placing all coverages with a single carrier makes it easier for you to service accounts, ensures your clients benefit from account-focused solutions and maximizes your relationship. As more small and mid-sized businesses require specialized coverage, we're uniquely positioned to help you respond and capitalize on the opportunities. For small businesses, our customer service center is one of the few able to manage specialty lines, allowing you to place total accounts in the center and improve the efficiency of your operations. Additionally, we offer you the ability to quote and issue specialty lines of business online through TAP Sales, including select marine, management liability and professional liability coverages. For mid-size businesses, our cohesive structure enables us to offer connected coverages that meet each client's core commercial and specialty coverage needs and offer the best value.

Why The Hanover?

The Hanover is a leading property and casualty insurance company offering a broad portfolio of tailored coverage solutions for personal, commercial and specialty customers. The Hanover is a Fortune 1000® company, with nationally recognized claims service and proactive risk management expertise. The company's financial strength has earned it high marks from key industry analysts, including an "A" rating (Excellent) by A.M. Best Company.

Your partner in programs

There's also a real opportunity to differentiate your agency in the program insurance space, and we're here to help. With our broad range of products and capabilities, we work with retail agents, managing general agents and associations to build specific product solutions for all types of homogeneous groups with similar coverage needs, from start-ups and established programs to small, mid-size and large programs and accounts.



Your agency and Hanover Specialty —a winning combination

Hanover Specialty is uniquely positioned to support your agency in the specialty lines space.

Contact your Hanover team to learn more.

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