

Reap the rewards. EXPERIENCE BETTER in 2022

The Agency Place



At The Hanover, we're committed to delivering specialized products, services and digital solutions to help set your agency apart and help you **Experience Better**. Need another reason to choose The Hanover? Start earning rewards today for writing new small commercial business!

Here's how it works

- ➔ **Register** for TAP Rewards, if you haven't already.
- ➔ **Issue** a BOP or workers' compensation policy in TAP Sales or Point of Sale (POS) with effective dates between January 1, 2022 and June 30, 2022 and earn \$10.¹
- ➔ Then, log into your Amazon account to **view your rewards**² and start shopping.

Your customers will be happy with their coverage, and you'll earn up to \$30 for each account.³
It's a win-win. Contact your local Small Commercial team with questions or to learn more.

NOW EXTENDED

**DOUBLE THE
REWARDS!**

Due to popular demand, we are extending our **Double Rewards for Workers' Compensation** bonus!

Earn \$20 for each qualifying workers' comp policy with effective dates now through June 30, 2022.

THE FINE PRINT:

- The Hanover reserves the right to change the terms and conditions of the program at its discretion. All decisions pertaining to the program are to be made exclusively by The Hanover and are final.
- The promotional campaign is open only to employees of agencies appointed by The Hanover that are allowed to participate by their employer.
- Tax reporting information (including Social Security number) will be required for rewards totaling \$600 or more paid to any one individual or any agency from The Hanover in a calendar year.
- It is acknowledged that the ultimate decision regarding the purchase of insurance will be made by the policyholder.

¹ Excludes commercial auto. Canceled and rewritten or renewal policies of The Hanover are ineligible. Policies written by the Hanover Customer Service Center, on the agent's behalf, are ineligible. Policies from a book transfer (market consolidation agreement) are ineligible. Affinity business is ineligible.

² Rewards for qualifying policies written through point of sale will be available in the agent's Amazon account the following day.

³ Valid for qualifying accounts with effective dates between 1/1/2022 and 6/30/2022.

This material is provided for informational purposes only and does not provide any coverage. For more information about The Hanover visit our website at www.hanover.com.

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