

Hanover Commercial Surety

Surety Bond Industry Reference Guide

Hanover Surety provides a wide range of industry-specific bonds for accounts of all sizes with traditional Commercial Surety bond needs. This is one more way The Hanover helps you take advantage of lucrative, account rounding opportunities. The Hanover is securely positioned to meet the needs of customers ranging from individuals and smaller businesses to Fortune 2000[®] companies.

Here is a quick reference to the bonds we offer for a variety of business types. If you don't see the type of business you're looking for, please call your Hanover Surety representative.

Industries

| BUSINESS TYPE | TYPES OF BONDS REQUIRED | GUARANTEED |
|---------------|--|--|
| Automotive | Motor Vehicle Dealer Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| | Certificate of Title or Defective Title Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| | Tow Truck Operators Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| | Salvage Dealer Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |



| BUSINESS TYPE | TYPES OF BONDS REQUIRED | GUARANTEED |
|---|--|---|
| Chauffeured Transportation | Performance Bond | Performance guarantee |
| | Toll/Turnpike Bond | Guarantees remittance of tolls |
| Contractors | Performance and/or Payment Bond | Performance and/or payment guarantee |
| | License & Permit Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| Craft Brewers | Beer & Alcohol Tax Bond | Tax payment guarantee |
| | Utility Guarantee Bond | Utility payment guarantee |
| Cultural Institutions | License and Permit Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| Document Management | Performance and/or Payment Bond | Performance and/or payment guarantee |
| | Lease Bond | Lease and performance guarantee — may guarantee remittance of agreed percentage of revenue to the Obligee |
| Durable Medical Equipment | Durable Medical Equipment Provider Bond | Medicare reimbursement guarantee—protection against fraud |
| Educational Institutions | Private School Bond | • Tuition reimbursement—guarantees students will receive instruction that is paid for by their tuition |
| | Driving School Bond | Performance guarantee |
| Eldercare Facilities (Assisted | Patient Trust Fund Bond | Proper handling of patient funds |
| Living/Independent Living/ Adult Day Care) | Durable Medical Equipment Provider Bond | Medicare reimbursement guarantee—protection against fraud |
| Food Manufacturers | Concessionaire Bond | Lease and performance guarantee — may guarantee remittance of agreed percentage of revenue to the Obligee |
| | Toll/Turnpike Bond | Guarantees remittance of tolls |
| Healthcare | Durable Medical Equipment Provider Bond | • Medicare reimbursement guarantee—protection against fraud |
| | Patient Trust Bond/Medicare and Medicaid | Proper handling of patient funds |
| | Unemployment Compensation Bond | • Financial guarantee of unemployment compensation benefits |
| Home Health Services | Durable Medical Equipment Provider Bond | Medicare reimbursement guarantee—protection against fraud |
| | License & Permit Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| Hospitality—Hotels | Concessionaire Bond | Lease and performance guarantee — may guarantee remittance of agreed percentage of revenue to the Obligee |
| | License & Permit Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| | Utility Bond | Utility payment guarantee |
| Human Services | Unemployment Compensation Bond | • Financial guarantee of unemployment compensation benefits |
| | • Probate Bond | Protection for the estate of an incompetent or deceased from embezzlement or mismanagement |

| BUSINESS TYPE | TYPES OF BONDS REQUIRED | GUARANTEED |
|--|---|---|
| Manufacturers | Performance and/or Payment Bond Right-of-Way Site-Improvement Bond Supply Bond | Performance and/or payment guarantee Construction or completion of right-of-way Construction or completion of site-improvement guarantee Guarantee for supply or installation projects |
| Media | Performance and/or Payment Bond Billboard & Signage Bond License & Permit Bond Lease Bond | Performance and/or payment guarantee Lease and performance guarantee — may guarantee remittance of agreed percentage of revenue to the Obligee Compliance—protects against loss or lack of performance of a Surety Bond Principal Lease and performance guarantee—may guarantee remittance of agreed percentage of revenue to the Obligee |
| Medical Diagnostic Services & Laboratories | Durable Medical Equipment Provider Bond | Medicare reimbursement guarantee—protection against fraud |
| Medical Facilities/Medical Officers/Medical Offices/ Medical Specialists | Workers' Compensation Self- Insurance Bond Durable Medical Equipment Provider Bonds | Financial guarantee of Workers' Compensation benefits Medicare reimbursement guarantee—protection against fraud |
| Moving & Storage | Performance and/or Payment Bond Military Traffic Management Command Bond Customs Bond Toll/Turnpike Bond Lease Bond | Performance and/or payment guarantee Performance and/or payment guarantee Guarantees payment of taxes, duties or other assessments Guarantees remittance of tolls Lease and performance guarantee—may guarantee remittance of agreed percentage of revenue to the Obligee |
| Printers | Performance and/or Payment Bond Supply Bond | Performance and/or payment guarantee Guarantee for supply projects |
| Professional Services | Performance and/or Payment Bond License & Permit Bond | Performance and/or payment guarantee Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| Real Estate | Agent Bond Lease Bond Lost Instrument Bond Appraisal Management Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal Lease and performance guarantee—may guarantee remittance of agreed percentage of revenue to the Obligee Provides protection to the issuer of the original instrument against loss through the issuance of a duplicate instrument Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| Religious Institutions | Site Improvement BondLicense & Permit Bond | Construction or completion of site improvement guarantee Compliance—protects against loss or lack of performance of a Surety Bond Principal |

| BUSINESS TYPE | TYPES OF BONDS REQUIRED | GUARANTEED |
|------------------|---|---|
| Restaurants | • Lease Bond | Lease and performance guarantee—may guarantee remittance of agreed percentage of revenue to the Obligee |
| | Utility Guarantee Bond | Utility payment guarantee |
| | Liquor Tax Bond | Tax payment guarantee |
| Retail | Court Bond | Protects the opposing party against wrongful action or guarantees payment of a judgment |
| | Lease Bond | Lease and performance guarantee—may guarantee remittance of agreed percentage of revenue to the Obligee |
| | Workers' Compensation Bond/ Self-Insurance Bond | Guarantees the principal has sufficient cash or investments to pay third party claims |
| | Utility Guarantee Bond | Utility payment guarantee |
| | Lottery Bond | Compliance—taxes will be paid on the lottery bond |
| | Liquor Liability or Tax Bond | Compliance—taxes will be paid on the liquor liability or tax bond |
| | • Sales Tax Bond | Tax payment guarantee |
| Sports & Fitness | Boxing Promoters Bond | • Financial guarantee |
| | Professional Fundraisers Bond | Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| | Health Club Bond | Compliance—repayment of fees associated with a club membership |
| Technology | Performance Bond | Performance guarantee of contract provisions |
| Wholesalers | Beer Distributor Bond | • Tax payment guarantee |
| | Cigarette Tax Bond | Tax payment guarantee |
| | Court Bond | Protects the opposing party against wrongful action or guarantees payment of a judgment |
| | Customs Bond | • Guarantees payment of taxes, duties or other assessments |
| | | Tax payment guarantee |
| | Distillers Bond | Guarantees compliance with local laws and payment of |
| | Franchise Bond | required commissions |
| | Liquor Tax Bond | Tax payment guarantee |
| | Petroleum Tax Bond | • Tax payment guarantee |
| | Supply Bond | Guarantee for supply or installation projects |

Specialty Industries (E&O)

| TYPES OF BONDS REQUIRED | GUARANTEED |
|--|---|
| Performance BondLicense & Permit Bond | Performance guarantee of contract provisions Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| Business Services Bond | Third party fidelity guarantee—protects employer and client |
| • Probate Bond | Protection for the estate of an incompetent or deceased from em- bezzlement or mismanagement |
| • Litigant Bonds | Protects the opposing party against wrongful action or guarantees payment of a judgment |
| Lost Instrument Bond | Provides protection to the issuer of the original instrument against loss through the issuance of a duplicate instrument |
| Veterans Administration Bond | Protection for the estate of an incompetent from embezzlement or mismanagement |
| Business Services Bond | Third party fidelity guarantee—protects employer and client |
| Business Services Bond | Third party fidelity guarantee—protects employer and client Compliance—protects against loss or lack of performance of a Surety Bond Principal |
| | Performance Bond License & Permit Bond Business Services Bond Probate Bond Litigant Bonds Lost Instrument Bond Veterans Administration Bond Business Services Bond |



Nobody knows more about the surety bond marketplace than the team at The Hanover. Contact us today.



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