

TAP Sales—a better quoting experience

TAP Sales is our quote-and-issue platform for Small Commercial business, and it's the latest addition to our suite of TAP agency resources. With easy to use features, TAP Sales was designed with you in mind.

Experience the difference

Intuitive navigation

- Simplified quoting in less than 10 steps
- Easily edit any section—at any time
- Fresh, modern design
- Adaptive screen flow based on coverages being quoted

Streamlined quoting

- 20+ prefilled fields to save you time
- 43% fewer screens to complete
- 50% fewer clicks—cutting your quote time in half
- Review eligibility up front
- Only answer class-specific questions

Faster policy delivery

- Receive declaration pages minutes after issuance
- Reduced referrals along with the ability to issue policy referrals immediately upon underwriter review

Customized Quote Proposal

- More customization options for your proposals
- A new summary option that provides a streamlined proposal for your customer

Support when you need it

- Questions/quote consultations
- Request a call-back consult on an account with your Hanover underwriter

The Agency Place
TAP Sales

CL Help Desk 800-626-6601

Home
ABC INS AGCY, INC.

Agency Information
3200057
ABC INS. AGCY, INC.
(888)555-1212
Insured Information
SMITH AND CO.
Quote Number: 00414401
Account Number: 0001234567
08/27/2019 - 08/27/2020

Policy Information
* Policy Information

Policy Term: 08/27/2019 - 08/27/2020
Agency Code: 9876543
Group Code:
New Business Source:
Customer Service Center: Yes

Edit

* Insured Information

Name: SMITH AND CO.
DBA:
Mailing Address: 100 MAIN ST
ANYTOWN, USA 00111
Year Business Established: 2000
Business Type: Corporation

Edit

* Coverage Type

General Liability and Property ☒
General Liability Only
Property Only

Continue Save & Return to Account Summary

Step 1: Policy Information
Step 2: Location Information
Step 3: Property
Step 4: General Liability
Step 5: Additional Interests
Step 6: Umbrella
Step 7: Underwriting Questions
Step 8: Rating & Pricing
Step 9: Forms
Step 10: Billing Information
Final Quote Summary

TAP into a better quoting experience

Talk to our local Small Commercial team or visit <https://www.hanover.com/tap-sales> to learn more about TAP Sales—and how we're building a better insurance experience for your agency.

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